

# OCTOBER



# CROP WATCH

Crop Watch is published by American Farm Bureau Insurance Services, Inc. and is intended for informational purposes only. Nothing contained herein can or should be interpreted to take precedence over policy language, Federal Crop Insurance Corporation/ Risk Management Agency regulation, and Underwriting or Loss Adjustment rules.

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### AFBIS INFORMATION

Mailing Address:	Physical Address:
PO Box 29627	5171 Glenwood Avenue
Raleigh, NC 27626	Suite 310
	Raleigh, NC 27612
Underwriting Phone:	Claims Phone:
1-888-248-3588	1-800-965-5766
Fax:	Office Hours:
1-919-783-3520	8:15am-4:30pm
	Eastern Standard Time

### CLAIMS DEADLINES

Crops	Final Date to Report a Claim	States
Corn (Silage)	10/15/11	AR/KY/OK/TN
Peaches	10/15/11	VA
Corn (Silage)	11/04/11	NC/VA
Barley	11/15/11	OK
Canola	11/15/11	OK
Oats	11/15/11	OK
Rice	11/15/11	AR
Rye	11/15/11	OK
Wheat	11/15/11	OK/VA
Apples	11/20/11	VA

### PREMIUM BILLING

THE FIRST BILLING FOR SPRING POLICIES WILL BE MAILED ON OCT. 1 ST.

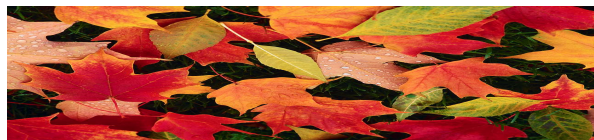
AGENTS SHOULD ACCESS THE "POLICY DUE LIST" FEATURE AFTER LOGGING ON TO THE AGENT OPTIONS PAGE OF THE AFBIS, INC WEBSITE. THIS FEATURE IS UPDATED EVERY 24 HOURS.

IF AN INSURED BRINGS A PREMIUM PAYMENT TO YOUR OFFICE, IT MUST BE MAILED TO THE RALEIGH OFFICE. THE CHECK SHOULD BE PAYABLE TO AFBIS, INC. IF YOU HAVE ANY QUESTIONS REGARDING UNPAID PREMIUM, PLEASE CALL THE RALEIGH OFFICE.

All agents prior to writing ANY business for the 2012 crop year MUST have SIGNED & RETURNED the following Quality Control Forms:

- Conflict of Interest
- Non-Disclosure Statement
- Controlled Business Form
- Anti-Rebating & Suit Forbearance Acknowledgement Form

*\*All forms must include the Privacy Act*



### FALL SALES CLOSING DATES

<u>CROP</u>	<u>DATE</u>	<u>STATES</u>
Small Grains (wheat, barley)	9/30/11	All
Pasture, Rangeland, Forage	9/30/11	All
Apples	11/20/11	AR/NC/TN/VA
Grapes	11/20/11	AR/NC
Peaches	11/20/11	AR/KY/NC/TN/VA
Potatoes	12/31/11	NC
Pecans	1/31/12	OK

### **Pasture, Rangeland, Forage (PRF) Clarification- Sales Closing vs. Acreage Reporting**

In 2010, the Sales Closing Date and Acreage Reporting Date for Pasture, Rangeland, Forage policies changed from both being November 30th to September 30th (Sales Closing) & November 15th (Acreage Reporting). The Risk Management Agency has received requests to clarify what data is required by each of the new dates. Since the Sales Closing Date and Acreage Reporting Dates were previously the same date, this change generated questions and requests for clarification concerning what information is required at SCD & ARD.

In addition to those elements required on an application, the following data is required on or before the Sales Closing Date:

- County
- Coverage Level
- Crop
- Protection Factor

Data required on the Acreage Report on or before the Acreage Reporting Date includes, but is not limited to:

- Insurable acres by county
- Insurable acres by Grid ID
- Share
- Practice (Index Intervals)
- Crop Type
- Grid ID, including the FSA Farm, Tract & Field Numbers
- Certification of Point of Reference

### Help your Adjusters!

#### *Cell phone numbers:*

Please enter the insured's cell phone number on the Notice of Claim to assist our adjusters in contacting the insured.

#### *Common farm names*

Please enter the common farm names on the acreage reports. This will assist our adjusters in allocating production to the correct units.



### PRODUCTION REPORTING TIPS FOR AGENTS

1. Make sure that all planted legal locations/farm numbers in 2011 have production and/or a yield reported
2. When adding a farm, please list the legal location or farm serial number. Include any production history, or indicate "added land" if applicable. Request the Simple Average T-Yield as needed.
3. Farm Serial or legal description changes must be noted at this time.
4. If the insured is a New Producer, please indicate this on the Production Report.
5. The insured must sign and date the form.
6. Past years production can be reported, as long as it is reported continuously.
7. Production divided by acres equals the yield. Please double check all math.

### ATTENTION

AGENTS IN EVERY STATE ARE REQUIRED TO KEEP SIGNED DOCUMENTATION ON ALL FORMS WHEN INFORMATION IS SUBMITTED VIA THE WEB. THIS HAS BEEN AGREED TO WHEN ACCEPTING WEB PROCEDURE