

# NOVEMBER CROP WATCH

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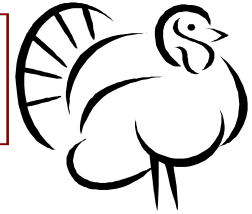
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## AFBIS Information

<b>Mailing Address:</b> PO Box 29627 Raleigh, NC 27626	<b>Physical Address:</b> 5171 Glenwood Ave, Suite 310 Raleigh, NC 27612
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<b>Fax:</b> 919-783-3520	<b>Office Hours:</b> 8:15am-4:30pm <b>Eastern Time Zone</b>

*The Raleigh Regional Office will be closed on Thursday, November 26th & Friday, November 27th in observance of Thanksgiving. We will reopen on Monday, November 30th.*



## Double Cropping Guidelines

The 2005 Crop Insurance Basic Provisions state in section 15:

### **Production Included in Determining an Indemnity and Payment Reductions.**

(e) With respect to acreage where you have suffered an insurable loss to planted acreage of your first crop in the crop year, except in the case of double cropping described in section 15(h) which states (h) You may receive a full indemnity, or a full prevented planting payment for a first insured crop when a second crop is planted on the same acreage in the same crop year, regardless of whether or not the second crop is insured or sustains an insurable loss, if each of the following conditions are met:

- (1) It is a practice that is generally recognized by agricultural experts or the organic agricultural industry for the area to plant two or more crops for harvest in the same crop year;
- (2) The second or more crops are customarily planted after the first insured crop for harvest on the same acreage in the same crop year in the area;
- (3) Additional coverage insurance offered under authority of the Act is available in the county on the two or more crops that are double cropped;
- (4) You provide records acceptable to us of acreage and production that show you have double cropped acreage in at least two of the last crop years in which the first insured crop was planted, or that show the applicable acreage was double cropped in at least two of the last four crop years in which the first insured crop year was grown on it; and

### **Acceptable double-cropping records must include, but are not limited to:**

- (1) Insured's APH records (production and records)
- (2) Crop appraisals for the Federal crop insurance program (production and acres)
- (3) Production from settlement sheets (insured has identified the unit/acreage from which the production has come) or
- (4) FSA documents showing bin measurements, FSA maps, FSA-578, etc, (identifying production records).

**The production records for both crops must be only from acreage that was double cropped and cannot be combined with acreage that was not double cropped.**

**Example– A 100 acre field was planted to wheat and 75 acres of the same field was planted to soybeans after the wheat was harvested. The 100 acre wheat field was harvested and the production from the 75 acres of wheat that was planted to soybeans was not kept separate from the 25 acres that was left idle. Therefore this acreage would not meet the criteria for double cropping eligibility.**

## **ATTENTION!**

**Agents in every state are required to keep signed documentation on all forms when information is submitted via the web. This has been agreed to when accepting web procedure.**

## CLAIMS DEADLINES

<u>Final Date to Report a Claim</u>	<u>Crops</u>	<u>State</u>
11/15/09	Barley	OK & VA
11/15/09	Canola	OK
11/15/09	Flue Cured Tobacco (Type 13)	NC
11/15/09	Oats	OK
11/15/09	Rice	AR
11/15/09	Rye	OK
11/15/09	Wheat	OK & VA
11/20/09	Apples	NC & VA
12/05/09	Grapes	VA
12/15/09	Flue Cured Tobacco (Types 11&12)	NC & VA
12/15/09	Peanuts	NC & VA
12/15/09	Sunflowers	NC
12/25/09	Corn	AR/KY/NC/OK/TN/VA
12/25/09	Grain Sorghum	AR/KY/NC/OK/TN/VA
12/25/09	Soybeans	AR/KY/NC/OK/TN/VA

### MPCI CHANGES FOR THE 2010 CROP YEAR

Sweet Potatoes– The pilot program for sweet potatoes has been cancelled. The coverage is no longer available in any state.

Pasture, Rangeland, Forage Vegetative Indexed policies has been cancelled in NC, OK & VA due to the elimination of the program. Offered in its place is Rainfall Indexed policies. These are standard GRP policies and if you are a certified agent for MPCI you are eligible to write these policies. The sales closing date for PRF is November 30th.

IN OKLAHOMA– the late planting period for wheat has been shortened to 15 days.

ENTERPRISE UNIT CHANGES– to qualify for EU:

- Basic Units– acreage must be planted in 2 or more separate sections or farm numbers
- Optional Units– acreage must be planted in 2 or more optional units established by separate sections or farm numbers

AND

- At least 2 of those sections or farm numbers making up the basic or optional units must have planted acreage of at least the lesser of 20 acres or 20% of the insured acreage in the enterprise unit.

### PRODUCTION REPORTING TIPS FOR AGENTS

1. Make sure that all planted legal locations/farm numbers in 2009 have production and/or a yield reported
2. When adding a farm, please list the legal location or farm serial number. Include any production history, or indicate “added land” if applicable. Request the Simple Average T-Yield as needed.
3. Farm Serial or legal description changes must be noted at this time.
4. If the insured is a New Producer, please indicate this on the Production Report.
5. The insured must sign and date the form.
6. Past years production can be reported, as long as it is reported continuously.
7. Production divided by acres equals the yield. Please double check all math.



## 2010 TRAINING SCHEDULE

### Virginia

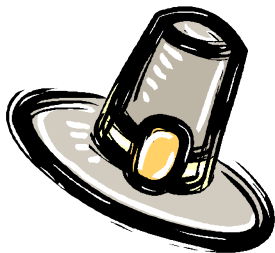
- January 5th– Richmond, basic (8am-5pm)
- January 6th– Richmond, update (8am-12pm)
- January 7th– Marion, update (8am-12pm)

### North Carolina

- December 8th– Raleigh, basic (8am-5pm)
- December 9th– Raleigh, update (8am-12pm)
- December 15th– Greenville, update (8am-12pm)
- December 15th– Greenville, update (1pm-5pm)
- December 15th– Hickory, update (8am-12pm)

### Oklahoma

- December 17th– Oklahoma City, basic (8:30am-12:30pm)



## 2010 FALL IMPORTANT DATES

<u>Date</u>	<u>Deadline</u>	<u>States</u>
• 11/15	Production Reporting	All States for 9/30 Crops
• 11/20	Apple	AR/NC/TN/VA
• 11/20	Grapes	AR/NC
• 11/20	Peaches	AR/KY/NC/TN/VA
• 11/30	Pasture, Rangeland, Forage	OK
• 12/15	Acreage Reporting	All States for 9/30 Crops

## Premium Billing

The second billing for Spring policies will be mailed on November 5th.

Agents should access the “Policy Due List” feature after logging on to the Agent Options page of the AFBIS, Inc website. This feature is updated every 24 hours.

If an insured brings a premium payment to your office, it must be mailed to the Raleigh Office. The check should be payable to AFBIS, Inc. If you have any questions regarding unpaid premium, please contact Underwriting.

## Fruit Policies

All fruit policyholders are required to complete the Producer’s Pre-Acceptance Worksheet. This form will be sent only to the insured. The form is due by Acreage Reporting (1/15/10). Please remind your insured’s to submit this form when they come in to fill out their Acreage Reports. If you would like a copy of the Producer’s Pre-Acceptance Worksheet, please contact Underwriting.



## Agent Incentive Leaders

<u>State</u>	<u>Agent</u>	<u>Acres</u>	<u>Level</u>
AR	Jeffrey Parish	685	2
AR	Mike Catlett	460	3
KY	David Williams	2,149	1
KY	Kenneth Brown	1,829	2
KY	Kim White	1,636	3
NC	Michael Decker	9,696	1
NC	Amy Edwards	3,122	2
NC	Gordon McIntyre	3,099	3
OK	Jeff Baumann	10,926	1
OK	Alton Weathers	10,518	2
OK	Stacey Satterwhite	8,135	3
TN	Glenn Lee	1,060	1
TN	Chris Griffith	363	3
VA	Jason Seward	5,699	1
VA	Bryant Reese	756	2
VA	Todd Dix	670	3

## Requirements:

1. Net acre growth
2. Multi-Peril & Crop Hail added together
3. CAT policies excluded
4. Premium paid by 12/01/09