

April 2009

If you have any questions or problems with Crop Watch, please contact Underwriting at 800-662-5142 ext 6920.

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## Important Dates and Deadlines

**Production Reporting Date: 45 days after the March 15 SCD.** This is the final date to report 2008 harvested production and request optional units. Failure to report production will result in assigned (penalty) yields and basic units.

You must notify us of New Producer status by April 29 for any crop/county planted 2 years or less. See page 2 for New Producer.

### Missouri Rice

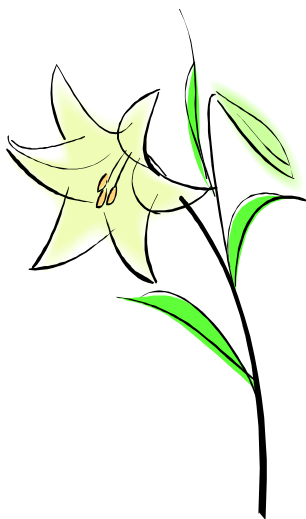
**Production Reporting  
Deadline is 4/14/09**



## Production and Yield Reporting Tips

### Tips for Completion:

1. Report all 2008 information for each location (production and acres).
2. When adding a new location, please list the FSN, any production history, or indicate "added land" if applicable.
3. Production divided by acres equals the yield. Please check all calculations.
4. The insured must sign and date the form.
5. If the insured is adding a crop he has not farmed in that county for more than 2 years, please check the **new producer** box.
6. If the insured wants a database deleted, please put a line through the database and write "delete".
7. Please submit 2008 production for transfer policies. We often do not get the most recent year production from a transfer company even if the insured submitted the info to the company.
8. When splitting production out from basic units to optional units, production and acres must be split out by section. You can not put the same production or yield for every section or the policy will be audited.
9. 60% Yield Adjustment option (YA) can be requested until Production Reporting Deadline (April 29).



**\*ATTENTION\***



**RMA Bulletins:**

**IS-08-007: Controlled Business Requirements of the New Farm Bill**

RMA has asked us to notify all agents and subagents as this bulletin addresses writing crop insurance for the agent's immediate family. It goes on to state this family business cannot be a significant part of the agent's total book of business in terms of compensation received for writing it. Please review the bulletin which is included as a link under Crop Watch.

**CONFLICT OF INTEREST DISCLOSURE:**

Thank you for the NEW applications you are submitting!! Please review your new apps to determine whether you wrote an app for anyone with whom you have a relationship including familial, business, financial or legal. You must complete the attached Conflict of Interest Disclosure form (included as a link under Crop Watch) for any new policyholder as you must disclose this information as soon as you are aware of it.

**What is a New Producer? Deadline is April 29.**

A New Producer is identified as a person who has not been actively engaged in farming for a share of the production of the insured crop in the county for two APH crop years. Formation or dissolution of an entity which includes individuals with two or more APH crop years of production history during the base period does not qualify the new entity as a new producer for the APH yield determination purposes.

New Producers who have produced the insured crop for 1 or 2 years regardless of year produced are required to provide production reports on or before the Production Reporting Deadline. The deadline for requesting a new producer status is the Production Reporting Date for the crop/county; however, if the insured has selected the "insure all counties" option on or before the Sales Closing Date for the crop/county, and adds a county at acreage reporting time for a crop already insured on the policy, new producer status can be provided at that time (Underwriting will follow-up, if necessary).

A variable of the county T-yield will be assigned for producers who do not qualify for "new producers". There are situations in which an RMA yield determination may be requested. Contact FRO Underwriting for further details.

**Joint Venture Signature Requirement**

Both parties involved in a Joint Venture **MUST** sign ALL paperwork, unless there is an Authorized Representative or Power of Attorney for the policy. A separate signed statement can be submitted that states one person has the authorization to sign any/all policies.



**2009 Agent Incentive Program Leaders**

as of 4/01/09

State	Agent	Acres	Level
NC	Rick Plemmons	938	2
NC	Charlie Young	572	3
OK	Jeff Baumann	11,151	1
OK	Alton Weathers	9,569	2
OK	KP Haley	7,151	3
CO	Kevin Pettay	953	2
IN	Dennis Chattin	2,874	1
IN	Don Schultz	617	2
IN	Roger Sill	492	3
MO	Joe Close	378	3
MT	Jim Krise	14,416	1
MT	Monte Harrison	5,818	2
MT	Wanda Robinette	813	3
ND	Pat Howard	24,688	1
ND	Cliff Weiler	10,924	2
ND	Amanda Schaff	1,015	3
SD	Jim Miller	1,497	1

**Requirements:**

- ü Net acre growth
- ü MP and CH added together
- ü Not CAT policies
- ü Premium paid by 12/01/09



**Colorado Broadcast Seeding**

Reminder: If required by county actuarial Special Provisions, any acreage seeded in this manner MUST be inspected to be insurable for 2009.

**Added Land**

The limitations are 640 acres and maximum 2000 acres. Acreage that exceeds 640 but is less than 2000 acres is sent to RMA for review.

**Items needed for a review:**

- Producer's written request form
- Previous crop year's APH
- Aerial Photos
- 578's or 156EZ's

**Deadline:** Production Reporting Date or Acreage Reporting Date. Early submission is suggested.

**Note:** All acreage added over 2000 acres will receive a variable T-yield.

**\*ATTENTION\***

Agents in every state are required to keep signed documentation for all forms when information is submitted via the web – agents agree to this in writing when they accept the web procedure.



**WHISTLEBLOWER PHONE NUMBER**

The toll-free number for the Inspector General's Hotline is 1-800-424-9121.

