

October 2009

If you have any questions or problems with Crop Watch, please contact Underwriting at 800-662-5142 ext 6920.

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2010 Agent Training

November 18-19 – MO

December 7-10 – ND

December 15-16 – MI

2010 FALL WHEAT/BARLEY Production and Acreage Reports

for **CO, IN, MI, MT, WY** are due 11/16.



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MPCI Notice of Claim Requirements

Notice of Claim is required to be within 72 hours after discovery of damage, but not later than 15 days after the end of the insurance period. The calendar date of the insurance period is below:



<u>DATE</u>	<u>CROP</u>	<u>STATE</u>
9/30/09	Nursery	All States
9/30/09	Corn Silage	All States
9/30/09	Dry Peas	ID, MT, ND
9/30/09	Blueberries	MI
9/30/09	Peaches	CO, MI, MO
9/30/09	Mint	IN
9/30/09	Alfalfa Seed	ID, MT, WY
10/10/09	Tomatoes	IN, MI
10/10/09	Millet	ND
10/15/09	Potatoes	IN, MI, MT, ND
10/15/09	Forage Prod	MT, ND, WY
10/31/09	Wheat, Oats, Barley	All States
10/31/09	Hybrid Seed Corn	IN, MI, MO
10/31/09	Potatoes	ID
10/31/09	Canola	ID, MT, ND
10/31/09	Dry Beans	CO, ID, MI, MT, ND, WY
10/31/09	Safflower	ID, MT, ND
10/31/09	Flax	MT, ND
10/31/09	Mustard	ND
10/31/09	Rye	ND
10/31/09	Rice	MO
11/05/09	Apples	CO, IN, MI, MO
11/05/09	Sugar Beets	CO, ID, MI, MT, ND, WY



ATTENTION

RMA Bulletin:

IS-08-007: Controlled Business Requirements of the New Farm Bill

RMA has asked us to notify all agents and subagents as this bulletin addresses writing crop insurance for the agent's immediate family. It goes on to state this business cannot be a significant part of the agent's total book of business in terms of compensation received for writing it.



Winter Wheat

Do you have high risk ground in your county? Please remember that coverage for wheat on high risk ground in some states is only available by Written Agreement. The Written Agreement must be completed and submitted to FRO by September 30.

Forage Production Reports and Acreage Reports

for **ND, MT and WY** are due 10-16

Rye Production Reports and Acreage Reports

for **ND** are due 10-31

Agents in every state are required to keep signed documentation for all forms when information is submitted via the web – agents agree to this in writing when they accept the web procedure.

FALL DEADLINE REMINDER

November 16, 2009 is the deadline for Production and Acreage Reports for **Wheat** in most states, **Rye**, and **Forage Production** in all states except MT, ND, and WY. Forms must be received within 10 days of the deadline.

2010 FALL WHEAT/BARLEY Production and Acreage Reports

Missouri

The Production Reports are due 11/16.

The Acreage Reports are due 11/30 and were mailed to agents in early September.

Broadcast Seeding

Reminder: If required by county actuarial Special Provisions, any acreage seeded in this manner **MUST** be inspected to be insurable for 2010.

Premium Billing

Billings for MPC1 premium due October 1 will be mailed October 5. **This is the first billing.**

Agents should access the "Policy Due List" feature after logging on to the Agent Options page of the AFBIS, Inc. web site. (www.afbisinc.com).

If an insured brings a premium payment to your office it must be mailed to our Fargo Office. The check should be payable to AFBIS, Inc. If you have any questions about unpaid premium, please call the Fargo office.

1-800-662-5142 ext 6920

APH Tips for Agents

1. Double check that all farms planted in 2009 have production reported.
2. When adding a farm, please list the FSN or legal location, any production history or indicate "added land" if applicable.
3. FSN or legal description *change* must be noted at this time.
4. If the insured is a **New Producer**, please indicate on the Production Report.
5. THE INSURED MUST SIGN AND DATE THE FORM.
6. Past years production can be reported, as long as it is reported continuously.
7. **Production divided by acres equals the yield. Please check all equations!!**



*If your insured is a **NEW APPLICANT**, the insured and agent must complete a blank Production and Yield worksheet by the applicable deadline.

*If the insured is a **TRANSFER** from another company, we must have the 2009 Production completed on a blank Production Report.

2010 Fruit Policies (SCD 11/20/09)

All Fruit Policyholders are required to complete the Producer's Pre-Acceptance Worksheet. This form will be sent to all FRO fruit insureds and is due January 15, 2010.

2010 FRUIT POLICIES....

CO, ID, IN, MI, MO, MT

Sales Closing Deadline

The deadline for the following crops is November 20, 2009 for the 2010 crop year.

Apples

Peaches

Grapes

Blueberries

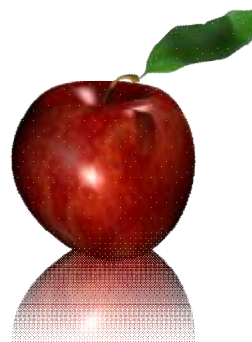
Cherries

Fresh Apricots – ID

Fresh Freestone Peaches – ID

Fresh Nectarines – ID

Please check your county actuarial to see if these crops are available in your county.



2009 Agent Incentive Program Leaders as of 10/01/09

State	Agent	Acres	Level
CO	Steve Musgrave	1,158	1
CO	Kevin Pettay	953	2
CO	Linda Hayes	521	3
ID	Arden Anderson	7,977	1
ID	Becky Chase	6,059	2
ID	Loren West	2,791	3
IN	John Carroll	16,826	1
IN	Gary Hancock	16,630	2
IN	Ross Deatsman	11,966	3
MI	Dennis Greenman	7,483	1
MI	Gordie Moeggenborg	6,261	2
MI	Loren Carlisle	4,288	3
MO	Chris Brown	7,433	1
MO	Steve Reisenbichler	1,673	2
MO	Bill Burnett	1,119	3
MT	Jim Krise	13,767	1
MT	Monte Harrison	5,838	2
MT	Larry French	3,464	3
ND	Cliff Weiler	112,880	1
ND	Pat Howard	55,678	2
ND	Scott Wilkens	29,256	3
WY	Keenan Brown	3,328	1
WY	Tom Allred	2,516	2

Requirements:

- ü Net acre growth
- ü MP and CH added together
- ü Not CAT policies
- ü Premium paid by 12/01/09

ACH (Direct Deposit) of Claim Payments

AFBIS now offers direct deposit through Automated Clearing House (ACH) payments to insureds requesting this service for both MPCl and Crop Hail claim payments. The amount of any claim related ACH payment is set at a maximum of \$100,000. Any claim in excess of this amount will have the claim check overnighted to the insured. Be sure to offer and encourage this service to your insureds. One additional form, ACH Authorization Form, is needed to initiate the process. This process will speed up claim payments by eliminating mailing delays.

Agent Book of Business

View your MPCl and Crop Hail policy information, incoming/outgoing paperwork, premiums paid/unpaid, active policyholders, claims information via the internet at www.afbisinc.com. Click on Agents: enter **your** USERID and PASSWORD: and click on View Policies. APH, Acreage and Notice of Claim can also be submitted via your book of business.

If you have forgotten your ID and/or Password, check the "E-mail forgotten User ID and Password" to have it sent to your e-mail.

Web Based Claim Notices

Submitting a claim notice over the web is fast and easy. After you login to the afbisinc.com website, click on "Policy Information". Bring up your policies and select "Notice of Claim" from the pull down menu on the left. Please contact our Support Department if you have any problems at 800-662-5142 ext.6919.

Help Our Adjusters!

Please enter the cell phone number of the insured on the Notice of Claim. This will assist our adjusters when contacting the insured.



WHISTLEBLOWER PHONE NUMBER

The toll-free number for the Inspector General's Hotline is 1-800-424-9121.

