

**July 2010**

**Crop Watch**

**AFBIS, Inc.**

If you have any questions or problems with Crop Watch, please contact Underwriting at 800-662-5142 ext 6920.



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**MPCI Acreage Report Deadlines for Spring Crops**

**ID / MN / MT / ND / SD / WY - June 30**

**IN / MI / MO / OH - July 15**

**CO - See Acreage Report for Due Date**

*See page 2 for Acreage Report Reminders*

*FRS will be closed  
Monday July 5th  
in observance of  
Independence Day.*

**Fall Crop Billings**  
The bills will be mailed on July 6 for all premium due on or before July 31.  
Check out your book of business at [www.afbisinc.com](http://www.afbisinc.com) for premiums due.

**Prevented Planting Requirements**

The prevented planting crop, unit number, legal description and acreage must be identified on the Notice of Claim. Please remember the PP acreage **MUST** be listed on the acreage report. The Claim Notice is **NOT** a substitute for reporting PP acreage on the acreage report.

**Crop Hail Claims**  
Crop Hail policyholders are required to notify their company of hail damage within 10 days of the loss according to policy provisions, except tobacco which is 48 hours.



**2010 On-Line Rewrite of 2009 Hail Policyholders**

Please use the 2009 Policy number when renewing coverage for 2010. If you can't locate the policy when doing the web entry, please call any of the underwriters and they'll help you! This will keep our New/Renewal information accurate.

## MPCI Acreage Report Reminders

We ask that agents review their Acreage Reports for accuracy before sending them in. The following is a list of the most commonly missed items.

- 1 Verify all legals and/or FSN's are printed correctly. If a correction needs to be made, please correct and label as such. If it is not labeled, we will enter the FSN/legal as a new database.
- 2 Both the Agent and Insured must sign and date the report by the appropriate deadline. An Acreage Report will not be accepted without **both** signatures.
- 3 Verify all plant dates are listed.
- 4 Verify the insured's percent interest and, if applicable, any shareholder(s) name(s).
- 5 Total all the acres and enter the totals on the Coverage Summary page.
- 6 All acres must be reported by legal location (except GRP/GRIP policies).
- 7 If an FSN is reconstituted and results in farms being combined or divided, the date the reconstitution took place needs to be written on the acreage report. If the recon date is after the Production Reporting Date, then the combining and dividing of the APH will not take place until next year. Underwriters will not be following up for this information.
- 8 All Acreage Reports are due either in the Fargo Regional Office or must be submitted on-line 10 business days after the Acreage Reporting Deadline.
- 9 Simple Average now defaults to a box checked "Yes."

### Added Land

The limitations are 640 acres and maximum 2000 acres. Acreage that exceeds 640 but is less than 2000 acres is sent to RMA for review.

#### Items needed for a review:

- Producer's written request form
- Previous crop year's APH
- Aerial Photos
- 578's or 156-EZ's

**Deadline:** Production Reporting Date or Acreage Reporting Date. Early submission is suggested.

**Note:** All acreage added over 2000 acres will receive a variable T-yield.

### Submitting Claim Notices

Submitting a claim notice over the web is fast and easy. After you login to the [afbisinc.com](http://afbisinc.com) website, click on "Report a Claim" at the top of the page. Enter the appropriate selection and click "GO". Please contact our Support Department if you have any problems at 800-662-5142 ext.6919.

### Joint Venture Signature Requirement

Both parties involved in a Joint Venture **MUST** sign ALL paperwork, unless there is an Authorized Representative or Power of Attorney for the policy. A separate signed statement can be submitted which states one person has the authorization to sign any/all policies.

### Help Our Adjusters!

Please enter the cell phone number of the insured on the Notice of Claim. This will assist our adjusters when contacting the insured.



### Insurable Acreage – All States

Insurable Acreage is acreage planted to the insured crop in which you have a share EXCEPT acreage:

(1) That has not been planted and harvested or insured (including insured acreage that was prevented from being planted) in at least one of the three previous crop years unless you can show that:

- (i) Such acreage was not planted:
  - a. In at least two of the previous three crop years to comply with any other USDA program;
  - b. Because of crop rotation (e.g., corn, soybeans, alfalfa; and the alfalfa remained for four years before the acreage was planted to corn again); or
  - c. Because a perennial tree, vine, or bush crop was grown on the acreage;
- (ii) The Crop Provisions or a written agreement specifically allow insurance for such acreage; or
- (iii) Such acreage constitutes five percent or less of the insured planted acreage in the unit

### 2010 Agent Incentive Leaders as of 07/01/10

State	Agent	Acres	Level
CO	Rod Schieffer	2302	1
CO	Rick Rockwell	383	3
ID	Brooks West	5,943	1
ID	Ron Baune	1,175	2
IN	Mark Mackillop	3,605	1
IN	Kyle Groninger	2,115	2
IN	Jeremy Thomas	1,420	3
ND	Chad Iwen	4,159	1
ND	Burton Kelly	3,426	2
ND	Josh Peterka	684	3
WY	Keenan Brown	1,602	1

#### Requirements

Net acre growth

MP and CH added together

Not CAT policies

Premium paid by 12/31/10

Only personally generated policies will qualify

### Do you have Organic Acreage?

On the date the acreage is reported, the insured must have an organic plan AND written certification (certificate) in effect from a certifying agency that shows the name of the person certified, effective date of certification, certification number, types of commodities certified, and the name and address of the certifying agency. The organic plan is a written plan, in accordance with the National Organic Program published in 7 CFR part 205, that describes the organic farming practices that the insured and a certifying agent agree upon annually or at such other times as prescribed by the certifying agent. The organic plan will identify which acreage is certified organic, transitional, or buffer zone. The organic plans we have seen include field numbers, crops, and acreage totals.



### WHISTLEBLOWER PHONE NUMBER

The toll-free number for the Inspector  
General's Hotline is 800-424-9121. ☎